The National Cattlemen’s Beef Association is pleased to present the 24th annual edition of Directions. This special edition of National Cattlemen includes useful beef industry trends and statistics, as well as information about NCBA and current priorities.

The information included in this section is compiled each year by the analysts at CattleFax over the course of several months. The information comes from open, voluntary and proprietary sources. While every effort is made to ensure the information contained within is accurate, some individual operations may have been overlooked and others may have chosen not to be included.

If you would like to participate in next year’s listings please contact NCBA at 866-BEEF-USA and request to be included in the 2019 survey. Please note that all listings must meet the rankings criteria to be considered.

Cattle and Calves on Farms (000 head)
Jan. 1, 2018 • Cattle and calf numbers were up 1 percent from the previous year at 94.3 million head, up from 93.7 million head on Jan. 1, 2017. According to USDA’s National Agricultural Statistics Service, cattle numbers increased in Regions 3, 4, 6 and 7 from the prior year.

Cattle and Calves on Farms (000 head)
Jan. 1, 2018 • Cattle and calf numbers were up 1 percent from the previous year at 94.3 million head, up from 93.7 million head on Jan. 1, 2017. According to USDA’s National Agricultural Statistics Service, cattle numbers increased in Regions 3, 4, 6 and 7 from the prior year.

Cattle and Calves on Farms (000 head)
Jan. 1, 2018 • Cattle and calf numbers were up 1 percent from the previous year at 94.3 million head, up from 93.7 million head on Jan. 1, 2017. According to USDA’s National Agricultural Statistics Service, cattle numbers increased in Regions 3, 4, 6 and 7 from the prior year.

Cattle and Calves on Farms (000 head)
Jan. 1, 2018 • Cattle and calf numbers were up 1 percent from the previous year at 94.3 million head, up from 93.7 million head on Jan. 1, 2017. According to USDA’s National Agricultural Statistics Service, cattle numbers increased in Regions 3, 4, 6 and 7 from the prior year.

Cattle and Calves on Farms (000 head)
Jan. 1, 2018 • Cattle and calf numbers were up 1 percent from the previous year at 94.3 million head, up from 93.7 million head on Jan. 1, 2017. According to USDA’s National Agricultural Statistics Service, cattle numbers increased in Regions 3, 4, 6 and 7 from the prior year.
Top 10 Beef Slaughter Operations

1. Tyson Foods, Inc.
   Springdale, AR
   - Publicly traded company on NYSE
   - CEO: Tom Hayes
   - Daily Slaughter Capacity: N/A
   - 2017 Sales: $13.4 Billion
   - Slaughter Total: 6.8 Million
   - Number of Beef Plants: 6
   - Subsidiaries: None

2. JBS USA
   Greeley, CO
   - Owner: N/A
   - CEO: Andre Nogueira
   - Daily Slaughter Capacity: 29,000
   - 2017 Sales: $13.1 Billion
   - Slaughter Total: 6.4 Million
   - Number of Beef Plants: 6
   - Subsidiaries: None

3. Cargill Meat Solutions Corporations
   Wichita, KS
   - Owner: Cargill Family
   - CEO: David W. MacLennan
   - Daily Slaughter Capacity: 23,800
   - 2017 Sales: $7.3 Billion
   - Slaughter Total: N/A
   - Number of Beef Plants: 2

4. National Beef Packing Company, LLC
   Kansas City, MO
   - CEO: Tim Klein
   - Daily Slaughter Capacity: 12,000
   - 2017 Sales: $3.6 Billion
   - Slaughter Total: N/A
   - Number of Beef Plants: 10
   - Subsidiaries: Rosen’s Diversified Inc.

5. American Foods Group
   Green Bay, WI
   - Owner: Francois Leger
   - Daily Slaughter Capacity: N/A
   - 2017 Sales: N/A
   - Slaughter Total: N/A
   - Number of Beef Plants: 1
   - Subsidiaries: Chate Farms, LLC, McLean Farm, LLC

6. Nebraska Beef
   Omaha, NE
   - Corporate Owners
   - CEO: William Hughes
   - Daily Slaughter Capacity: 2,500
   - 2017 Sales: N/A
   - Slaughter Total: N/A
   - Number of Beef Plants: 1
   - Subsidiaries: None

6. Greater Omaha Packing Co., Inc.
   Omaha, NE
   - Owner: Henry Davis
   - CEO: Henry Davis
   - Daily Slaughter Capacity: 2,450
   - 2017 Sales: $21 Million
   - Slaughter Total: 710,000
   - Number of Beef Plants: 3
   - Subsidiaries: High Country Denver, Trex San Francisco

8. Caviness Beef Packers, Ltd.
   Hereford, TX
   - Owner: Caviness Packing Co.
   - CEO: Terry Caviness
   - Daily Slaughter Capacity: 1,750
   - 2017 Sales: $750 Million
   - Slaughter Total: 510,000
   - Number of Beef Plants: 3
   - Subsidiaries: Palo Duro Meat, Joint Venture with JR Simplot - CS Beef Packers

9. Agri Beef Company
   Boise, ID
   - Owners: Rebholzt Family
   - CEO: Robert Rebholzt, Jr.
   - Daily Slaughter Capacity: 1,650
   - 2017 Sales: $350 Million
   - Slaughter Total: 260,000
   - Number of Beef Plants: 2
   - Subsidiaries: AB Foods, LLC, Washington Beef, LLC, PerforMix Nutrition Systems LLC

10. FPL Food, LLC
    Augusta, GA
    - Owner: Francois Leger
    - Daily Slaughter Capacity: 1,200
    - 2017 Sales: $350 Million
    - Slaughter Total: N/A
    - Number of Beef Plants: 1
    - Subsidiaries: Chate Farms, LLC, McLean Farm, LLC
<table>
<thead>
<tr>
<th>No.</th>
<th>Owner</th>
<th>Mgr./CEO</th>
<th>Subsidiaries</th>
<th># Registered</th>
<th># Marketed</th>
<th>Breeds Utilized</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>Shaw Cattle Company, Inc.</td>
<td>Donnell &amp; Kelly Brown</td>
<td>N/A</td>
<td>312</td>
<td>1,002</td>
<td>Red Angus, SimAngus, Angus</td>
</tr>
<tr>
<td>12</td>
<td>R.A. Brown Ranch</td>
<td>W.T. Bennett Family</td>
<td>N/A</td>
<td>1,200</td>
<td>1,000</td>
<td>Hereford, Angus</td>
</tr>
<tr>
<td>13</td>
<td>BB Cattle Co.</td>
<td>Paul Doddridge</td>
<td>N/A</td>
<td>1,400</td>
<td>975</td>
<td>Angus</td>
</tr>
<tr>
<td>14</td>
<td>KG Ranch</td>
<td>Eaton Family</td>
<td>N/A</td>
<td>2,200</td>
<td>689</td>
<td>Angus, Limousin, LimFlex</td>
</tr>
<tr>
<td>15</td>
<td>Eaton Charolais</td>
<td>W.T. Bennett Family</td>
<td>N/A</td>
<td>1,200</td>
<td>1,000</td>
<td>Charolais</td>
</tr>
<tr>
<td>16</td>
<td>Connealy Angus Company</td>
<td>Connealy Family</td>
<td>N/A</td>
<td>2,500</td>
<td>952</td>
<td>Angus</td>
</tr>
<tr>
<td>17</td>
<td>Bieber Red Angus</td>
<td>Craig &amp; Peggy Bieber</td>
<td>N/A</td>
<td>3,000</td>
<td>945</td>
<td>Simmental, Angus, Brangus, Charolais, Red Angus, Hereford</td>
</tr>
<tr>
<td>18</td>
<td>Southern Cattle Company</td>
<td>John Downs</td>
<td>N/A</td>
<td>2,000</td>
<td>882</td>
<td>Angus, Simmental, South Devon</td>
</tr>
<tr>
<td>19</td>
<td>Nichols Farms, Ltd.</td>
<td>Family Ownership</td>
<td>N/A</td>
<td>1,900</td>
<td>603</td>
<td>Brahman</td>
</tr>
<tr>
<td>20</td>
<td>Schaff Angus Valley</td>
<td>Kellie and Martie Jo Schaff</td>
<td>N/A</td>
<td>1,532</td>
<td>641</td>
<td>Akaushi</td>
</tr>
<tr>
<td>21</td>
<td>Stevenson's Diamond Dot Cattle Co.</td>
<td>Clint Stevenson Family</td>
<td>N/A</td>
<td>1,400</td>
<td>740</td>
<td>Angus</td>
</tr>
<tr>
<td>22</td>
<td>Wulf Cattle</td>
<td>Nate Knobloch</td>
<td>N/A</td>
<td>2,207</td>
<td>689</td>
<td>LimFlex</td>
</tr>
<tr>
<td>23</td>
<td>Fink Beef Genetics</td>
<td>Fink Family</td>
<td>N/A</td>
<td>1,532</td>
<td>641</td>
<td>Akaushi</td>
</tr>
<tr>
<td>24</td>
<td>Yon Family Farms</td>
<td>Kevin Yon Family</td>
<td>N/A</td>
<td>1,900</td>
<td>603</td>
<td>Brahman</td>
</tr>
<tr>
<td>25</td>
<td>J.D. Hudgins, Inc.</td>
<td>Clint Stevenson</td>
<td>N/A</td>
<td>1,400</td>
<td>740</td>
<td>Angus</td>
</tr>
</tbody>
</table>
Top 25 Cow-Calf Operators

1. Deseret Cattle & Citrus
   Head Office: St. Cloud, FL
   Owner: Farmland Reserve, Inc.
   CEO/Manager: Clint Richardson
   States of Operation: Florida

2. J.R. Simplot Co.
   Head Office: Boise, ID
   Owner: Simplot Family
   CEO/Manager: Thomas J. Basabe
   States of Operation: Idaho, Nevada, Oregon, Utah

3. King Ranch
   Head Office: Houston, TX
   Owner: King Ranch Family Shareholders
   CEO/Manager: Robert Underbrink
   States of Operation: Florida, Texas

4. Silver Spur Land and Cattle, LLC
   Head Office: Encampment, WY
   Owner: N/A
   CEO/Manager: Thad York
   States of Operation: Colorado, Nebraska, New Mexico, Wyoming

5. Lykes Bros., Inc.
   Head Office: Okeechobee, FL
   Owner: Lykes Family
   CEO/Manager: Charles P. Lykes, Jr.
   States of Operation: Florida

6. Rollins Ranches
   Head Office: Okeechobee, FL
   Owner: LOR, Inc.
   CEO: N/A
   States of Operation: Florida, Georgia, Texas

7. Padlock Ranch Company
   Head Office: Ranchester, WY
   Owner: Scott Family
   CEO: Trey Patterson
   States of Operation: Montana, Wyoming

8. Matador Cattle Company
   Head Office: Wichita, KS
   Owner: Koch Industries
   CEO: Damon Cox
   States of Operation: Kansas, Montana, Texas

9. Ellison Ranching CO
   Head Office: Tuscarora, NV
   Owner: Ellison Ranching Co.
   CEO: Pete Ellison
   States of Operation: Idaho, Nevada

10. Lightsey Cattle Co.
    Head Office: Lake Wales, FL
    Owner: Cary and Layne Lightsey
    CEO: Cary and Layne Lightsey
    States of Operation: Florida, Georgia
<table>
<thead>
<tr>
<th>Number</th>
<th>Company Name</th>
<th>Head Office</th>
<th>Owner</th>
<th>CEO/Manager</th>
<th>States of Operation</th>
</tr>
</thead>
<tbody>
<tr>
<td>11</td>
<td>Singleton Properties, LLC</td>
<td>Lamy, NM</td>
<td>Singleton Properties, LLC</td>
<td>Don Rugg</td>
<td>California, New Mexico</td>
</tr>
<tr>
<td>12</td>
<td>Parker Ranch, Inc.</td>
<td>Waimea, HI</td>
<td>Parker Ranch Foundation Trust</td>
<td>Neil “Dutch” Kuyper</td>
<td>Hawaii</td>
</tr>
<tr>
<td>13</td>
<td>Seminole Tribe of Florida, Inc.</td>
<td>Brighton, FL</td>
<td>Seminole Tribe of Florida</td>
<td>Mitchel Cypress</td>
<td>Florida</td>
</tr>
<tr>
<td>14</td>
<td>True Ranches, LLC</td>
<td>Casper, WY</td>
<td>True Family</td>
<td>David L. True</td>
<td>Wyoming</td>
</tr>
<tr>
<td>15</td>
<td>Cactus Feeders</td>
<td>Amarillo, TX</td>
<td>100% Employee Owned</td>
<td>Paul Defoor and Bradley W. Hastings</td>
<td>Kansas, Texas</td>
</tr>
<tr>
<td>16</td>
<td>Williamson Cattle Company</td>
<td>Okeechobee, FL</td>
<td>Williamson Family</td>
<td>Wes Williamson</td>
<td>Florida, Texas</td>
</tr>
<tr>
<td>17</td>
<td>Winecup Gamble Ranch</td>
<td>Montello, NV</td>
<td>Paul Fireman</td>
<td>James Rogers</td>
<td>Nevada</td>
</tr>
<tr>
<td>18</td>
<td>Circle A Angus</td>
<td>Iberia, MO</td>
<td>Gust Family</td>
<td>Dave Gust, Sr.</td>
<td>Missouri</td>
</tr>
<tr>
<td>19</td>
<td>Duane Martin Livestock</td>
<td>Ione, CA</td>
<td>Duane Martin</td>
<td>Duane Martin</td>
<td>California, Colorado, Colorado, Nebraska, Nevada, Oregon, Wyoming</td>
</tr>
<tr>
<td>21</td>
<td>Spade Ranches, Ltd</td>
<td>Lubbock, TX</td>
<td>Chappell and Bassham Families</td>
<td>Wesley Welch</td>
<td>Texas</td>
</tr>
<tr>
<td>22</td>
<td>Immokalee Ranch</td>
<td>Immokalee, FL</td>
<td>The Colliers</td>
<td>C.W. “Buzz” Stoner, Jr.</td>
<td>Florida</td>
</tr>
<tr>
<td>23</td>
<td>Riverbend Ranch</td>
<td>Idaho Falls, ID</td>
<td>Frank and Belinda VanderSloot</td>
<td>Rhett Jacobs</td>
<td>Idaho, Montana, Texas, Utah</td>
</tr>
<tr>
<td>24</td>
<td>Ryals Cattle Company, LLC</td>
<td>Acadia, FL</td>
<td>Decendants of the Williams Family</td>
<td>Mary Randolph Ballinger</td>
<td>Oklahoma, Texas</td>
</tr>
<tr>
<td>25</td>
<td>Ponoholo Ranch, Ltd.</td>
<td>Kohala, HI</td>
<td>Von Holt Family</td>
<td>Sabrina English</td>
<td>Hawaii</td>
</tr>
</tbody>
</table>

**Head Office:**
- Lamy, NM
- Waimea, HI
- Brighton, FL
- Casper, WY
- Amarillo, TX
- Okeechobee, FL
- Montello, NV
- Iberia, MO
- Ione, CA
- Lubbock, TX
- Immokalee, FL
- Idaho Falls, ID
- Gutherie, TX
- Acadia, FL
- Kohala, HI

**Owner:**
- Singleton Properties, LLC
- Parker Ranch Foundation Trust
- Seminole Tribe of Florida
- True Family
- 100% Employee Owned
- Williamson Family
- Paul Fireman
- Gust Family
- Duane Martin
- Chappell and Bassham Families
- The Colliers
- Frank and Belinda VanderSloot
- Decendants of the Williams Family
- Von Holt Family

**CEO/Manager:**
- Don Rugg
- Neil “Dutch” Kuyper
- Mitchel Cypress
- Dave Gust, Sr.
- Wesley Welch
- C.W. “Buzz” Stoner, Jr.
- Rhett Jacobs
- Mary Randolph Ballinger
- Sabrina English

**States of Operation:**
- California, New Mexico
- Hawaii
- Florida
- Missouri
- Wyoming
- Florida, Texas
- Idaho, Montana, Texas, Utah
- Oklahoma, Texas
- Florida
- Hawaii
Top 20 Feedlots

1. Five Rivers Cattle Feeding, LLC
   - Head Office: Johnstown, CO
   - Owner: Pinnacle Arcadia Cattle Holdco, LLC
   - Subsidiaries: Arcadia Cattle Opportunity, LLC
   - CEO: Mike Thoren
   - Capacity: 900,000
   - Number of Yards: 11
   - States of Operation: Arizona, Texas, Oklahoma, Kansas, Colorado, Idaho

2. Cactus Feeders
   - Head Office: Amarillo, TX
   - Owner: 100% Employee Owned
   - Subsidiaries: Spike Box Land & Cattle Co.
   - CEO: Bradley W. Hastings and Paul Defoor
   - Capacity: 527,000
   - Number of Yards: 10
   - States of Operation: Texas

3. Friona Industries, L.P.
   - Head Office: Amarillo, TX
   - Owner: Privately Held
   - Subsidiaries: Friona Ag. Credit Corp.
   - CEO: Donald Gales
   - Capacity: 450,000
   - Number of Yards: 6
   - States of Operation: Texas

4. Irsik & Doll Feed Services, Inc.
   - Head Office: Cimarron, KS
   - Owner: Privately Held
   - Subsidiaries: Grain Division
   - CEO: John M. Petz
   - Capacity: 260,000
   - Number of Yards: 7
   - States of Operation: Kansas

5. Green Plains Cattle Company, LLC
   - Head Office: Omaha, NE
   - Owner: Green Plains Inc.
   - Subsidiaries: N/A
   - CEO: Joel Jarnagin
   - Capacity: 258,000
   - Number of Yards: 4
   - States of Operation: Texas, Kansas, Colorado
<table>
<thead>
<tr>
<th>#</th>
<th>Feedyard Name</th>
<th>Head Office</th>
<th>Owner</th>
<th>CEO</th>
<th>Subsidiaries</th>
<th>Capacity</th>
<th>Number of Yards</th>
<th>States of Operation</th>
</tr>
</thead>
<tbody>
<tr>
<td>6</td>
<td>Foote Cattle Co.</td>
<td>Bucyrus, KS</td>
<td>Bob Foote Family</td>
<td>Bob Foote</td>
<td>N/A</td>
<td>240,000</td>
<td>5</td>
<td>Kansas, Nebraska</td>
</tr>
<tr>
<td>7</td>
<td>J. R. Simplot Co.</td>
<td>Boise, ID</td>
<td>Simplot Family</td>
<td>Thomas J. Basabe</td>
<td>N/A</td>
<td>230,000</td>
<td>2</td>
<td>Idaho, Washington</td>
</tr>
<tr>
<td>7</td>
<td>Opplier Feedyard, Inc.</td>
<td>Amarillo, TX</td>
<td>Don Opplier Family</td>
<td>Ben Opplier</td>
<td>N/A</td>
<td>230,000</td>
<td>6</td>
<td>Texas, Nebraska, New Mexico</td>
</tr>
<tr>
<td>9</td>
<td>Innovative Livestock Services, Inc.</td>
<td>Great Bend, KS</td>
<td>Privately Held</td>
<td>Jerry Kuckelman</td>
<td>N/A</td>
<td>200,000</td>
<td>8</td>
<td>Kansas, Nebraska</td>
</tr>
<tr>
<td>10</td>
<td>Gottsch Cattle Co.</td>
<td>Elkhorn, NE</td>
<td>Brett and Bill Gottsch</td>
<td>Brett Gottsch</td>
<td>N/A</td>
<td>195,500</td>
<td>3</td>
<td>Nebraska</td>
</tr>
<tr>
<td>11</td>
<td>Cattle Empire LLC</td>
<td>Satanta, KS</td>
<td>Roy N. Brown, Paul J. Brown, Rex A. Brown, Pamela Kells, and DeeAnn Brown</td>
<td>Roy N. Brown</td>
<td>193,500</td>
<td>4</td>
<td>4</td>
<td>Kansas</td>
</tr>
<tr>
<td>12</td>
<td>Tejas Feeding Group</td>
<td>Amarillo, TX</td>
<td>Mike Smith</td>
<td>Mike Smith</td>
<td>Tejas Trading Company</td>
<td>155,000</td>
<td>4</td>
<td>Texas</td>
</tr>
<tr>
<td>13</td>
<td>Pinal Feeding Co.</td>
<td>Laveen, AZ</td>
<td>Northside Hay Company</td>
<td>Earl Petznick, Jr.</td>
<td>Sacate Pellet Mills, Northside Hay Company</td>
<td>150,000</td>
<td>3</td>
<td>Arizona</td>
</tr>
<tr>
<td>14</td>
<td>Harris Feeding Co.</td>
<td>Coalinga, CA</td>
<td>John C. Harris</td>
<td>David E. Wood</td>
<td>Harris Farms, Harris Ranch Beef Co.</td>
<td>135,000</td>
<td>2</td>
<td>California, Nevada</td>
</tr>
<tr>
<td>15</td>
<td>Adams Land &amp; Cattle, LLC</td>
<td>Broken Bow, NE</td>
<td>Bill and Jerry Adams</td>
<td>Jerry Adams</td>
<td>N/A</td>
<td>120,000</td>
<td>3</td>
<td>Nebraska</td>
</tr>
<tr>
<td>16</td>
<td>Dinklage Feed Yard, Inc.</td>
<td>Sidney, NE</td>
<td>Shareholders</td>
<td>Rex Trumbull</td>
<td>N/A</td>
<td>125,000</td>
<td>4</td>
<td>Nebraska, Wyoming, Colorado</td>
</tr>
<tr>
<td>16</td>
<td>Bar-G Feedyard</td>
<td>Hereford, TX</td>
<td>Livestock Investors LTD</td>
<td>Johnny Trotter</td>
<td>N/A</td>
<td>125,000</td>
<td>2</td>
<td>Texas</td>
</tr>
<tr>
<td>16</td>
<td>Barrett-Crofoot, Inc.</td>
<td>Hereford, TX</td>
<td>Barrett Families</td>
<td>Ed Barrett</td>
<td>N/A</td>
<td>125,000</td>
<td>2</td>
<td>Texas</td>
</tr>
<tr>
<td>20</td>
<td>Hitch Enterprises, Inc.</td>
<td>Guymon, OK</td>
<td>Hitch Family</td>
<td>Chris and Jason Hitch</td>
<td>N/A</td>
<td>111,000</td>
<td>2</td>
<td>Oklahoma</td>
</tr>
</tbody>
</table>
Canada

2002
2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
2013
2014
2015
2016
2017

0 50K 100K 150K 200K 250K 300K 350K 400K 450K 500K 550K 600K

2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
2013
2014
2015
2016
2017

0 100K 200K 300K 400K 500K 600K 700K 800K 900K 1,000K 1,100K 1,200K 1,300K 1,400K 1,500K

Mexico

Arizona
New Mexico
Texas
U.S. Total

California had no imports.
### Cattle Herd Inventory

<table>
<thead>
<tr>
<th>Year</th>
<th>Calf Crop</th>
<th>Total Cattle</th>
</tr>
</thead>
<tbody>
<tr>
<td>2003</td>
<td>37.59</td>
<td>96.10</td>
</tr>
<tr>
<td>2004</td>
<td>37.25</td>
<td>94.40</td>
</tr>
<tr>
<td>2005</td>
<td>37.11</td>
<td>95.02</td>
</tr>
<tr>
<td>2006</td>
<td>37.02</td>
<td>96.34</td>
</tr>
<tr>
<td>2007</td>
<td>36.76</td>
<td>96.57</td>
</tr>
<tr>
<td>2008</td>
<td>36.16</td>
<td>96.03</td>
</tr>
<tr>
<td>2009</td>
<td>35.94</td>
<td>94.72</td>
</tr>
<tr>
<td>2010</td>
<td>35.74</td>
<td>94.08</td>
</tr>
<tr>
<td>2011</td>
<td>33.58</td>
<td>92.89</td>
</tr>
<tr>
<td>2012</td>
<td>34.41</td>
<td>91.16</td>
</tr>
<tr>
<td>2013</td>
<td>33.77</td>
<td>90.09</td>
</tr>
<tr>
<td>2014</td>
<td>33.52</td>
<td>88.50</td>
</tr>
<tr>
<td>2015</td>
<td>34.07</td>
<td>89.14</td>
</tr>
<tr>
<td>2016</td>
<td>35.52</td>
<td>91.92</td>
</tr>
<tr>
<td>2017</td>
<td>35.86</td>
<td>93.70</td>
</tr>
</tbody>
</table>

### By Products

<table>
<thead>
<tr>
<th>Year</th>
<th>Total By Product</th>
<th>Hides</th>
<th>Percentage of Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>2002</td>
<td>$7.46</td>
<td>$4.85</td>
<td>66%</td>
</tr>
<tr>
<td>2003</td>
<td>$8.54</td>
<td>$5.01</td>
<td>59%</td>
</tr>
<tr>
<td>2004</td>
<td>$8.30</td>
<td>$5.04</td>
<td>61%</td>
</tr>
<tr>
<td>2005</td>
<td>$8.15</td>
<td>$4.97</td>
<td>61%</td>
</tr>
<tr>
<td>2006</td>
<td>$8.32</td>
<td>$5.31</td>
<td>64%</td>
</tr>
<tr>
<td>2007</td>
<td>$9.94</td>
<td>$5.56</td>
<td>56%</td>
</tr>
<tr>
<td>2008</td>
<td>$10.49</td>
<td>$5.00</td>
<td>48%</td>
</tr>
<tr>
<td>2009</td>
<td>$7.61</td>
<td>$3.30</td>
<td>43%</td>
</tr>
<tr>
<td>2010</td>
<td>$10.73</td>
<td>$5.37</td>
<td>50%</td>
</tr>
<tr>
<td>2011</td>
<td>$13.15</td>
<td>$6.16</td>
<td>47%</td>
</tr>
<tr>
<td>2012</td>
<td>$13.17</td>
<td>$6.34</td>
<td>48%</td>
</tr>
<tr>
<td>2013</td>
<td>$14.20</td>
<td>$7.20</td>
<td>51%</td>
</tr>
<tr>
<td>2014</td>
<td>$15.88</td>
<td>$7.92</td>
<td>50%</td>
</tr>
<tr>
<td>2015</td>
<td>$12.92</td>
<td>$6.14</td>
<td>48%</td>
</tr>
<tr>
<td>2016</td>
<td>$11.23</td>
<td>$5.17</td>
<td>46%</td>
</tr>
<tr>
<td>2017</td>
<td>$11.28</td>
<td>$4.66</td>
<td>46%</td>
</tr>
</tbody>
</table>
# Cattle Inventory by Class - State and United States — Jan. 1, 2017 and 2018

<table>
<thead>
<tr>
<th>State</th>
<th>All Cattle and Calves</th>
<th>All Cows That Have Calved</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2017 (1,000 head)</td>
<td>2018 (1,000 head)</td>
</tr>
<tr>
<td>Alabama</td>
<td>693</td>
<td>714</td>
</tr>
<tr>
<td>Alaska</td>
<td>4.7</td>
<td>5.4</td>
</tr>
<tr>
<td>Arizona</td>
<td>184</td>
<td>187</td>
</tr>
<tr>
<td>Arkansas</td>
<td>914</td>
<td>924</td>
</tr>
<tr>
<td>California</td>
<td>655</td>
<td>660</td>
</tr>
<tr>
<td>Colorado</td>
<td>805</td>
<td>809</td>
</tr>
<tr>
<td>Connecticut</td>
<td>5</td>
<td>6</td>
</tr>
<tr>
<td>Delaware</td>
<td>2.5</td>
<td>2.5</td>
</tr>
<tr>
<td>Florida</td>
<td>908</td>
<td>886</td>
</tr>
<tr>
<td>Georgia</td>
<td>497</td>
<td>485</td>
</tr>
<tr>
<td>Hawaii</td>
<td>73.6</td>
<td>75</td>
</tr>
<tr>
<td>Idaho</td>
<td>500</td>
<td>510</td>
</tr>
<tr>
<td>Illinois</td>
<td>387</td>
<td>397</td>
</tr>
<tr>
<td>Indiana</td>
<td>210</td>
<td>208</td>
</tr>
<tr>
<td>Iowa</td>
<td>965</td>
<td>970</td>
</tr>
<tr>
<td>Kansas</td>
<td>1,570</td>
<td>1,507</td>
</tr>
<tr>
<td>Kentucky</td>
<td>1,023</td>
<td>1,033</td>
</tr>
<tr>
<td>Louisiana</td>
<td>448</td>
<td>473</td>
</tr>
<tr>
<td>Maine</td>
<td>11</td>
<td>10</td>
</tr>
<tr>
<td>Maryland</td>
<td>43</td>
<td>46</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>6.5</td>
<td>6.5</td>
</tr>
<tr>
<td>Michigan</td>
<td>120</td>
<td>102</td>
</tr>
<tr>
<td>Minnesota</td>
<td>370</td>
<td>365</td>
</tr>
<tr>
<td>Mississippi</td>
<td>476</td>
<td>501</td>
</tr>
<tr>
<td>Missouri</td>
<td>2,055</td>
<td>2,166</td>
</tr>
<tr>
<td>Montana</td>
<td>1,486</td>
<td>1,497</td>
</tr>
<tr>
<td>Nebraska</td>
<td>1,920</td>
<td>1,910</td>
</tr>
<tr>
<td>Nevada</td>
<td>220</td>
<td>238</td>
</tr>
<tr>
<td>New Hampshire</td>
<td>5</td>
<td>4.5</td>
</tr>
<tr>
<td>New Jersey</td>
<td>7.5</td>
<td>9</td>
</tr>
<tr>
<td>New Mexico</td>
<td>465</td>
<td>483</td>
</tr>
<tr>
<td>New York</td>
<td>110</td>
<td>105</td>
</tr>
<tr>
<td>North Carolina</td>
<td>370</td>
<td>370</td>
</tr>
<tr>
<td>North Dakota</td>
<td>954</td>
<td>984.5</td>
</tr>
<tr>
<td>Ohio</td>
<td>288</td>
<td>296</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>2,095</td>
<td>2,131</td>
</tr>
<tr>
<td>Oregon</td>
<td>546</td>
<td>536</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>185</td>
<td>215</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>1.4</td>
<td>1.6</td>
</tr>
<tr>
<td>South Carolina</td>
<td>170</td>
<td>174</td>
</tr>
<tr>
<td>South Dakota</td>
<td>1,664</td>
<td>1,801</td>
</tr>
<tr>
<td>Tennessee</td>
<td>909</td>
<td>910</td>
</tr>
<tr>
<td>Texas</td>
<td>4,460</td>
<td>4,585</td>
</tr>
<tr>
<td>Utah</td>
<td>338</td>
<td>338</td>
</tr>
<tr>
<td>Vermont</td>
<td>14</td>
<td>15</td>
</tr>
<tr>
<td>Virginia</td>
<td>643</td>
<td>633</td>
</tr>
<tr>
<td>Washington</td>
<td>225</td>
<td>236</td>
</tr>
<tr>
<td>West Virginia</td>
<td>207</td>
<td>203</td>
</tr>
<tr>
<td>Wisconsin</td>
<td>290</td>
<td>285</td>
</tr>
<tr>
<td>Wyoming</td>
<td>714</td>
<td>714</td>
</tr>
<tr>
<td><strong>United States</strong></td>
<td><strong>31,213.2</strong></td>
<td><strong>31,723</strong></td>
</tr>
</tbody>
</table>
**Beef Production**

- Cold Carcass Weights

**Per Capita Spending**

- 2003: $28,000
- 2004: $27,000
- 2005: $26,000
- 2006: $25,000
- 2007: $24,000
- 2008: $23,000
- 2009: $22,000
- 2010: $21,000
- 2011: $20,000
- 2012: $19,000
- 2013: $18,000
- 2014: $17,000
- 2015: $16,000
- 2016: $15,000
- 2017: $14,000

**Steer Prices**

- 2003: $109.72 (44.37% Beef)
- 2004: $115.91 (45.11% Beef)
- 2005: $117.76 (45.09% Beef)
- 2006: $115.33 (45.09% Beef)
- 2007: $111.28 (45.09% Beef)
- 2008: $122.86 (45.09% Beef)
- 2009: $115.91 (45.09% Beef)
- 2010: $131.05 (45.09% Beef)
- 2011: $118.78 (45.09% Beef)
- 2012: $114.83 (45.09% Beef)
- 2013: $165.23 (46.30% Beef)
- 2014: $165.13 (46.22% Beef)
- 2015: $154.37 (46.06% Beef)
- 2016: $148.27 (45.63% Beef)
- 2017: $153.70 (46.58% Beef)

**Total**

- 2003: $681.99
- 2004: $321.51
- 2005: $189.77
- 2006: $170.71
- 2007: $154.37
- 2008: $170.71
- 2009: $170.71
- 2010: $170.71
- 2011: $170.71
- 2012: $170.71
- 2013: $170.71
- 2014: $170.71
- 2015: $170.71
- 2016: $170.71
- 2017: $170.71